

# **TARIFF AND CHARGES**

## CORPORATE BANKING

### HSBC KUWAIT

## Introduction

---

March 2017

### HSBC Services

- Account Services
- Cheques
- Payments
- Imports
- Exports
- Bank Payment Obligation
- Guarantees
- Factoring
- HSBCnet
- Liquidity Services
- Express Banking
- HSBC Connect

## Account Services

March 2017

| Issuance of Certificates                                                       | Per Request / Letter |
|--------------------------------------------------------------------------------|----------------------|
| Trade & Credit information/balance letter(a)                                   | KWD 10               |
| Audit confirmation / Capital letter(b)                                         | KWD 10               |
| Document verification / Signature witnessing for other HSBC Branches           | KWD 5                |
| Duplicate statements / Document Retrieval                                      |                      |
| Up to 12 Months old                                                            | KWD 1 Per page       |
| More than 12 months old                                                        | KWD 2 per page       |
| Retrieval of vouchers within 1 year                                            | KWD 5 per voucher    |
| Retrieval of vouchers more than 1 year                                         | KWD 20 per voucher   |
| Other services                                                                 |                      |
| Account closure (within 3 months of opening)                                   | KWD 30               |
| Statement reporting through SWIFT (monthly)                                    | KWD 20               |
| <b>Note:</b>                                                                   |                      |
| a) In case of urgent additional KWD 3, Charge will apply.                      |                      |
| b) Additional charges for electronic chips, labels ect. will be as per actual. |                      |

| Current Accounts                                                                                                                                                  |                                            |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------|
| Minimum Monthly Average Balance                                                                                                                                   | KWD 2000 or Equivalent in foreign currency |
| Call Deposits                                                                                                                                                     |                                            |
| Minimum Balance                                                                                                                                                   | KWD 3000 or Equivalent in foreign currency |
| Time Deposits                                                                                                                                                     |                                            |
| Minimum Balance                                                                                                                                                   | KWD 5000 or Equivalent in foreign currency |
| Early withdrawal service charge                                                                                                                                   | Loss of accrued interest.                  |
| A/c management & facility review fees                                                                                                                             | 0.5% per annum                             |
| Evaluation of real estate for mortgage                                                                                                                            | KWD 50 plus third party charges            |
| Verification of Signatures in favour of third party                                                                                                               | KWD 2                                      |
| <b>Note:</b>                                                                                                                                                      |                                            |
| In addition to the USD, GBP & EURO Foreign currency accounts, HSBC also offers a/c in major currencies. For more information, please contact your nearest branch. |                                            |

## Cheques

March 2017

| <b>KWD Cheques</b>                                                                                                |                                                   |
|-------------------------------------------------------------------------------------------------------------------|---------------------------------------------------|
| Issuance of Cheque book                                                                                           |                                                   |
| -25 leaves                                                                                                        | KWD 2                                             |
| -50 leaves                                                                                                        | KWD 3                                             |
| Purchase / Discounting fee                                                                                        | 0.125% (minimum KWD 3)(a) plus Overdraft Interest |
| <b>Foreign currency cheques</b>                                                                                   |                                                   |
| Issuance of Cheque book                                                                                           |                                                   |
| -25 leaves                                                                                                        | KWD 2                                             |
| -50 leaves                                                                                                        | KWD 3                                             |
| Cheques sent on collection                                                                                        | KWD 6(a)                                          |
| Purchase / Discounting fee                                                                                        | 0.125% (minimum KWD 3)(a) plus Overdraft Interest |
| Returned purchased/discounted cheque handling fee                                                                 | KWD 15                                            |
| <b>Other Services</b>                                                                                             | <b>Per cheque</b>                                 |
| Cheques return fee due to insufficient funds drawn on own account                                                 | KWD 20                                            |
| Cheques return fee due to technical reason                                                                        | KWD 5                                             |
| Stop payment of cheques                                                                                           | KWD 5                                             |
| <b>Note:</b>                                                                                                      |                                                   |
| a) Additional correspondent/other bank's charges (if any including HSBC outside Kuwait) will apply as per actual. |                                                   |

## Payments

March 2017

| <b>Telegraphic Transfer (outward)</b>                                                                                                                         | <b>Manual</b>                         | <b>Electronic</b> |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------|-------------------|
| International TT issuance(a)                                                                                                                                  | KWD 8                                 | KWD 6             |
| Local/central bank TT issuance(a) (KWD)                                                                                                                       | KWD 3                                 | KWD 2.5           |
| Additional charges to send payments in full (Charges OUR)(a)                                                                                                  | KWD 5 per message                     |                   |
| Other Correspondences SWIFT/Cable charges                                                                                                                     | KWD 5 per message                     |                   |
| Recall of TT funds/fate enquiry                                                                                                                               | KWD 5 plus correspondent bank charge. |                   |
| <b>Cashier order (COC) / Demand draft (DD)</b>                                                                                                                | <b>Manual</b>                         | <b>Electronic</b> |
| COC/DD issuance                                                                                                                                               | KWD 4                                 | KWD 3             |
| COC/DD cancellation (with original returned)                                                                                                                  | KWD 5                                 |                   |
| COC/DD Stop payment                                                                                                                                           | KWD 5                                 |                   |
| <b>Notes:</b>                                                                                                                                                 |                                       |                   |
| 1) Electronic = Transaction originating through HSBCnet and Standing Instructions                                                                             |                                       |                   |
| 2) Manual = Transaction originating through branch counter.                                                                                                   |                                       |                   |
| 3) Above charges are HSBC Kuwait charges only, other banks including HSBC offices may deduct their charges from the remittance amount.                        |                                       |                   |
| a) Value date is subject to respective currency cut-off time and holidays.                                                                                    |                                       |                   |
| Please note that in cases where the correspondent /intermediary charges are higher than the above fee, the bank reserves the right to recover the difference. |                                       |                   |

| <b>Inward Payments</b>                                                                                                          | <b>Per transaction</b>                                        |                   |
|---------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------|-------------------|
| Credit to HSBC account (KWD)                                                                                                    | Free                                                          |                   |
| Credit to HSBC A/C in FCY                                                                                                       | KWD 2                                                         |                   |
| Credit to third party bank (KWD)                                                                                                | KWD 3                                                         |                   |
| Credit to third party bank in foreign currency                                                                                  | KWD 8                                                         |                   |
| Paid in KWD cash                                                                                                                | KWD 20                                                        |                   |
| Paid in foreign currency notes                                                                                                  | 1 % of remittance amount (minimum KWD 20) whichever is higher |                   |
| <b>Outward Payments</b>                                                                                                         |                                                               |                   |
| <b>Salary/ Bulk Payments</b>                                                                                                    | <b>Per beneficiary</b>                                        |                   |
|                                                                                                                                 | <b>Manual</b>                                                 | <b>Electronic</b> |
| To HSBC A/C within Kuwait                                                                                                       | KWD 0.500                                                     | Free              |
| To other banks within Kuwait                                                                                                    | KWD 3                                                         | KWD 0.500         |
| <b>Standing Instructions(SI)</b>                                                                                                | <b>Manual</b>                                                 |                   |
| Set-up                                                                                                                          | KWD 5                                                         |                   |
| Amendment                                                                                                                       | KWD 5                                                         |                   |
| Penalty fee for insufficient funds                                                                                              | KWD 5                                                         |                   |
| <b>Notes:</b>                                                                                                                   |                                                               |                   |
| 1) Beneficiary of the remittance may be required to pay charge depending on the conditions set by the remitter or his/her bank. |                                                               |                   |
| 2) For non-account holder, remittance will be paid in cash only if the remittance has originated from within HSBC Group.        |                                                               |                   |
| 3) If the amount is to be credited in another currency to an HSBC account, the prevailing exchange rate will apply.             |                                                               |                   |

## Imports

March 2017

|                                                                                                                                                                                                                           |                                                                                                                                                        |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Note:</b>                                                                                                                                                                                                              |                                                                                                                                                        |
| <i>All documentary credit transaction will be handled in accordance with the Uniform Customs and Practice for Documentary Credits (UCP-publication in force).</i>                                                         |                                                                                                                                                        |
| <i>All documentary collection transaction will be handled in accordance with the Uniform Rules for Collections (URC-publication in force) these two documents are published by the International Chamber of Commerce.</i> |                                                                                                                                                        |
| <b>Charges for opening normal irrevocable DCs</b>                                                                                                                                                                         |                                                                                                                                                        |
| DC Opening Commission                                                                                                                                                                                                     | 0.125% per month (minimum 3 months), minimum commission amount KWD 25                                                                                  |
| DC transmission fee by SWIFT/dispatch by courier                                                                                                                                                                          | KWD 25                                                                                                                                                 |
| DCs over five pages                                                                                                                                                                                                       | KWD 5 per additional page                                                                                                                              |
| <b>Charges for amending DCs once issued</b>                                                                                                                                                                               |                                                                                                                                                        |
| Increase the DC amount or extend the expiry date                                                                                                                                                                          | Commission payable on increased amount or extended period according to the scale for opening normal irrevocable DCs (minimum commission amount KWD 25) |
| Other amendments                                                                                                                                                                                                          | KWD 15                                                                                                                                                 |
| Amendment transmission fee by SWIFT/dispatch by courier                                                                                                                                                                   | KWD 15                                                                                                                                                 |
| Amendments over three pages                                                                                                                                                                                               | KWD 5                                                                                                                                                  |
| Assignment of proceeds                                                                                                                                                                                                    | 0.25% of the assigned amount (minimum KWD 50)                                                                                                          |

|                                                                                                                                         |                                                                       |
|-----------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------|
| <b>Charges for opening special types of DCs*</b>                                                                                        |                                                                       |
| Revolving DC opening commission                                                                                                         | 0.125% per month (minimum 3 months), minimum commission amount KWD 25 |
| Revolving DC reinstatement fee (per reinstatement)                                                                                      | 0.125% per month, minimum commission amount KWD 25                    |
| Back to back DCs                                                                                                                        | As for normal DCs plus KWD 25                                         |
| Standby DCs opening commission                                                                                                          | 0.25% per month (minimum 3 months), minimum commission amount KWD 50  |
| <b>Charges for Import bills</b>                                                                                                         |                                                                       |
| Acceptance commission for usance bills under DCs (for the usance period)                                                                | 0.125% per month or part thereof, minimum commission KWD 25           |
| Authorization to negotiate expired DCs                                                                                                  | 0.125% per month after expiry date of DC, minimum commission KWD 35   |
| Excess Drawing of DC amount                                                                                                             | 0.125% flat, minimum commission KWD 35                                |
| Discrepancy fee (for each presentation of discrepant documents under DC)                                                                | USD 60 or Equivalent                                                  |
| Handling commission for import bills received for collection**                                                                          | 0.125% flat, minimum commission amount KWD 20                         |
| Import collection bills not accepted/paid within 60days from presentation / due date                                                    | KWD 25 per month after the 60 day period has lapsed.                  |
| Avalisation of usance drafts under bill for collection (from acceptance to maturity)                                                    | 0.125% per month or part thereof, minimum commission KWD 25           |
| Remittance Charges                                                                                                                      | KWD 16 inclusive swift charges.                                       |
| * All other charges for special types of DC as per normal irrevocable DCs                                                               |                                                                       |
| ** Handling commission is charged regardless of whether documents are released against payment/acceptance, or released free of payment. |                                                                       |

|                                                                                |                                       |
|--------------------------------------------------------------------------------|---------------------------------------|
| <b>Charges for shipping Guarantees and issuance of Delivery Orders</b>         |                                       |
| Issuance of shipping guarantee                                                 | KWD 25                                |
| Delivery order for air shipments                                               | KWD 15                                |
| <b>Charges for financing import documents</b>                                  |                                       |
| Finance Interest                                                               | Please ask your Relationship Manager. |
| Prepayment of import loan***                                                   | KWD 10                                |
| Extension to import loan tenor (in addition to the agreed interest)            | KWD 10                                |
| <b>Other Charges</b>                                                           |                                       |
| Outward SWIFT/cable message charges                                            | KWD 10 per Message                    |
| Courier fee                                                                    | KWD 20                                |
| Postage                                                                        | KWD 3                                 |
| *** Charged on import loans repaid early less than thirty days after drawdown. |                                       |

## Exports

March 2017

Note: All documentary credit transactions will be handled in accordance with the Uniform Customs and Practice for Documentary Credits (UCP-publication in force). All documentary collection transaction will be handled in accordance with the Uniform Rules for Collections (URC-publication in force) these two documents are published by the International Chamber of Commerce.

| <b>Charges for advising /confirming/assigning/transferring DCs</b>    |                                                                                                            |
|-----------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------|
| Advising DCs through a third bank                                     | KWD 30                                                                                                     |
| Advising DCs to non-HSBC customer                                     | KWD 30                                                                                                     |
| DC amendment advising commission                                      | KWD 20                                                                                                     |
| DC confirmation commission                                            | Will be based on current assessment of the risk faced in dealing with specific banks in specific countries |
| Assigning export DC proceeds                                          | 0.25% of the assigned amount minimum commission amount KWD 50                                              |
| Transfer of DC (full transfer)                                        | 0.25% of the DC value minimum commission amount KWD 30                                                     |
| Transfer of DC (partial transfer)                                     | 0.25% of the transfer value minimum commission KWD 50 per transfer                                         |
| Amendment of transferred DC                                           | KWD 25                                                                                                     |
| Transfer DC transmission fee by SWIFT /dispatch by courier            | KWD 30                                                                                                     |
| Transfer DC amendment transmission fee by SWIFT / dispatch by courier | KWD 20                                                                                                     |

| <b>Charges for handling export bills</b>                                       |                                                             |
|--------------------------------------------------------------------------------|-------------------------------------------------------------|
| Negotiation commission of export DC bills                                      | 0.25% of bill value, minimum commission amount KWD 30       |
| Commission on documents sent on approval basis under DCs                       | 0.25% of bill value, minimum commission KWD 30              |
| Acceptance commission for usance DC document:<br>a) For confirmed DCs          | 0.125% per month or part thereof, minimum commission KWD 30 |
| b) For unconfirmed DCs                                                         | KWD 25                                                      |
| Checking fee (multiple invoices sets under one DC)                             | KWD 5 per additional set of invoices                        |
| Discrepancy fee                                                                | KWD 20 per set of discrepant documents                      |
| Handling commission for export bills for collection                            | 0.125% of bill value, minimum commission KWD 20             |
| Export bills not accepted/paid within 60 days from date of dispatch / due date | KWD 25 per months after the 60 day period                   |
| Reimbursement processing charges                                               | KWD 25                                                      |
| <b>Charges for financing exports</b>                                           |                                                             |
| Finance interest                                                               | Please ask your Relationship Manager                        |
| <b>Other charges*</b>                                                          |                                                             |
| Postage                                                                        | KWD 3                                                       |
| Courier fee (for sending documents to issuing / collecting bank)               | KWD 20                                                      |
| SWIFT message sent to follow up on export bills payment / acceptance           | KWD 5 per message                                           |
| Any other message / correspondences                                            | KWD 10 per message / correspondence                         |

\*In addition to our charges, correspondent banks may deduct any fees from bill proceeds. We identify these to you as "other bank charges".

## Bank Payment Obligation

March 2017

| <b>Charges for Bank Payment Obligations - Imports</b>                                              |                                                                                                                             |
|----------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------|
| BPO Issuance Commission                                                                            | 0.125% per month (minimum 3 months), or KWD 25 whichever is higher                                                          |
| Buyers Bank Transmission fee                                                                       | KWD 25                                                                                                                      |
| Adjustment fee on amount or period                                                                 | Equals to BPO issuance commission on the increase amount or period extended. Minimum commission KWD 25 whichever is higher. |
| Other Amendments                                                                                   | KWD 15 per submitted request                                                                                                |
| Buyer's Bank amendments fee                                                                        | KWD 15 SWIFT fee                                                                                                            |
| Baseline Creation Fee                                                                              | Nil                                                                                                                         |
| Unexpired Cancellations                                                                            | Nil                                                                                                                         |
| Acceptance Commission on Dataset Presentation                                                      | 0.125% per month or part thereof, minimum commission KWD 25                                                                 |
| Authorization to negotiate expired BPO                                                             | 0.125% per month after expiry date of BPO, minimum commission KWD 35                                                        |
| Excess Drawing of BPO Amount                                                                       | 0.125% flat, minimum commission KWD 35                                                                                      |
| SWIFT Service fee                                                                                  | KWD 10 per message                                                                                                          |
| <b>Charges for Bank Payment Obligations - Exports</b>                                              |                                                                                                                             |
| Advising Commission                                                                                | KWD 25                                                                                                                      |
| Amendment Advising Commission                                                                      | KWD 20                                                                                                                      |
| BPO Confirmation Commission                                                                        | Will be based on current assessment of risk profiles of issuing banks                                                       |
| SWIFT Service fee                                                                                  | KWD 10 per message                                                                                                          |
| Data Handling Commission                                                                           | 0.25% of bill value, minimum commission amount KWD 30                                                                       |
| Acceptance Commission on Dataset Presentation (Usance)<br>(a) Confirmed BPO<br>(b) Unconfirmed BPO | 0.125% per month or part thereof, minimum commission KWD 30<br>KWD 30<br>KWD 25                                             |
| Discrepancy fee                                                                                    | KWD 20 per Dataset Presentation                                                                                             |
| Reimbursement Charges                                                                              | KWD 25                                                                                                                      |
| SWIFT Service fee                                                                                  | KWD 10 per message                                                                                                          |



## Guarantees

March 2017

| <b>Issuance Commission:</b>                                  |                                                                                              |
|--------------------------------------------------------------|----------------------------------------------------------------------------------------------|
| Tender Guarantee                                             | 0.125% per month or part thereof, chargeable for minimum period of 3 months (minimum KWD 30) |
| Performance Guarantee                                        | 0.125% per month or part thereof, chargeable for minimum period of 3 months (minimum KWD 30) |
| Advance payment / retention / maintenance /purchase / labour | 0.5% per three months or part thereof (minimum KWD 30)                                       |
| postage                                                      | KWD 5                                                                                        |
| Courier                                                      | KWD 20                                                                                       |
| SWIFT                                                        | KWD 10 per message                                                                           |
| <b>Amendment of Guarantees</b>                               |                                                                                              |
| Enhancement of value or extension of validity                | Will be charged on the same basis as the issuance of original guarantee                      |
| Technical Amendments                                         | KWD 20 per technical amendment                                                               |
| Advising inward guarantee without engagement                 | KWD 30 flat                                                                                  |

## Factoring

March 2017

|                                                               |                                                                                                 |
|---------------------------------------------------------------|-------------------------------------------------------------------------------------------------|
| Interest rates on daily outstanding balance on the funds used | Please ask your Relationship Manager                                                            |
| <b>Service charges</b>                                        |                                                                                                 |
| With recourse transaction                                     | 0.50% flat of invoice value                                                                     |
| Without recourse transaction                                  | Range from 0.60% to 1.25% flat of invoice value (for some countries there are higher premiums). |

| <b>Initial set-up</b>                                |                 |           |
|------------------------------------------------------|-----------------|-----------|
| Includes;                                            | One time        | KWD 30    |
| 2 smart cards                                        |                 |           |
| 2 smart readers                                      |                 |           |
| Account set-up                                       |                 |           |
| Initial training                                     |                 |           |
| <b>One-off charges</b>                               |                 |           |
| Linking of additional a/c or entities within Kuwait  | per request     | KWD 10    |
| Linking of additional a/c or entities outside Kuwait | per request     | KWD 10    |
| Additional training/onsite visit                     | per request     | KWD 10    |
| Request for new smart card                           | per request     | KWD 10    |
| Password reset                                       | per request     | KWD 10    |
| Additional system administrator                      | per request     | KWD 25    |
| Additional reader                                    | per request     | KWD 25    |
| <b>Monthly charges</b>                               |                 |           |
| Portfolio maintenance                                | per portfolio   | KWD 10    |
| Additional legal entity reporting (within Kuwait)    | per entity      | KWD 5     |
| Additional legal entity reporting (outside Kuwait)   | per entity      | KWD 10    |
| <b>Transaction charges</b>                           |                 |           |
| International telegraphic transfer                   | per transaction | KWD 6     |
| Local/central bank transfer                          | per transaction | KWD 2.5   |
| Internal transfers within HSBC Kuwait                | per transaction | Free      |
| Salary/bulk payment within HSBC                      | per transaction | Free      |
| Salary/bulk payment to other banks                   | per beneficiary | KWD 0.500 |

## Liquidity Services

March 2017

| <b>Receivable Management System</b>                |                                                 |         |
|----------------------------------------------------|-------------------------------------------------|---------|
| Set up fees                                        | One time (setup charges)                        | KWD 80  |
| RMS Reconciliation fees charge per item            | Per reconciled item (transaction cost)          | 0.050   |
| <b>Account Management &amp; Cash Concentration</b> |                                                 |         |
| Set up fees                                        | One time                                        | KWD 450 |
| Concentration Sweep fees                           |                                                 |         |
| Domestic                                           |                                                 |         |
| Daily                                              | Per sub account per month<br>(transaction cost) | 50.000  |
| Weekly                                             | Per sub account per month<br>(transaction cost) | 25.000  |
| Monthly                                            | Per sub account per month<br>(transaction cost) | 12.500  |
| Cross border                                       |                                                 |         |
| Daily                                              | Per sub account per month<br>(TT charges)       | 75.000  |
| Weekly                                             | Per sub account per month<br>(TT charges)       | 30.000  |
| Monthly                                            | Per sub account per month<br>(TT charges)       | 20.000  |

**Express Cash/Banking Services**

March 2017

**Express cash service**

| Service                                | Unverified                              | Verified                                                                 |
|----------------------------------------|-----------------------------------------|--------------------------------------------------------------------------|
| <b>Regular or scheduled collection</b> |                                         |                                                                          |
| Cash                                   | KWD 4.5, Max KWD 30,000 per container   | KWD 7.000 for the first KWD 10,000 plus KWD 1.0 per additional KWD 1,000 |
| <b>Ad-hoc or on-call collection</b>    |                                         |                                                                          |
| Cash                                   | KWD 10, Max KWD 30,000 per container    | KWD 17 for the first KWD 10,000 plus KWD 2.0 per additional KWD 1,000    |
| <b>Regular or scheduled deliveries</b> |                                         |                                                                          |
| Cash                                   | KWD 6.000, Max KWD 30,000 per container | KWD 9.000 for the first KWD 10,000 plus KWD 1.0 per additional KWD 1,000 |
| <b>Ad-hoc or on-call deliveries</b>    |                                         |                                                                          |
| Cash                                   | KWD 10, Max KWD 30,000 per container    | KWD 17 for the first KWD 10,000 plus KWD 2.0 per additional KWD 10,000   |

**Express Banking Service**

March 2017

| <b>Express Banking Service Regular Service</b> | Same day service monthly charges    | Overnight service monthly charges   |
|------------------------------------------------|-------------------------------------|-------------------------------------|
| Run schedule                                   | a) 5 days a week<br>b) Twice a week | a) 5 days a week<br>b) Twice a week |
| City limits                                    | a) KWD 130<br>b) KWD 75             | a) KWD 75<br>b) KWD 45              |
| Beyond City Limits<br>(Ahmdi, Fahaheel)        | a) KWD 155<br>b) KWD 95             | a) KWD 110<br>b) KWD 60             |

| <b>Express Banking Service Irregular Service</b> | Same day service charges | Overnight service charges |
|--------------------------------------------------|--------------------------|---------------------------|
| City limits                                      | KWD 5.500                | KWD 3                     |
| Beyond City Limits (Ahmdi, Fahaheel)             | KWD 6                    | KWD 3.500                 |
| Weight                                           | Up to 5 kg               | Up to 5 kg                |

| <b>Simple Deal</b>         |          |           |
|----------------------------|----------|-----------|
| Setup + Implementation Fee | One time | KWD 4,100 |
| Maintenance Fee            | Monthly  | KWD 85    |
| <b>Complex Deal</b>        |          |           |
| Setup + Implementation Fee | One time | KWD 6,825 |
| Maintenance Fee            | Monthly  | KWD 85    |